

# HOW WE MAKE MONEY

*girltribe* →

So, you're curious about how you can make money and rock the goddess life! You know, buy the green juice, hit up mid-day yoga, book a spontaneous trip - do what the F\*ck you want, *when you want*.

We're gonna lay it out for you right here, sister! We are gonna show you HOW our tribe makes beautiful money and how YOU can too!

Get a hot tea or a fish bowl of wine and take a look at your prosperous future!

The lowdown – We spread the GirlTribe vision and high-vibe energy, naturally share the product we love as we use it, support others with our kickass lifestyle programs, and share this amazing biz opportunity... and USANA writes our WEEKLY paychecks.

## **USANA pays us when:**

1. We bring on new badass babes as Biz Associates
2. We sell any Usana product
3. We sell the GirlTribe + MOMspired lifestyle programs (Usana product is included)
4. Our team does any of the above. As your team works & grows so does your paycheck

**Example:** Kerri (one of our badass biz associates) saw Usana deposited \$500 into her bank account. She called them up saying she thought they made a mistake and they assured her that wasn't the case, "No, No girl that money is yours. Your team was working and you are reaping the rewards!" When your team grows and builds, so do your paychecks (whether you're on vacation or not).

Pretty sweet, right?

But hang tight! That isn't to say you get to sit on your cute little butt and get rich while someone else does the work for you! You are still responsible for your biz, just as any soulpreneur is...BUT the difference with our business is that your whole team's efforts are reflected in your paycheck. When you team up with USANA you're backed by a powerful biz model.

# HOW WE MAKE MONEY

This is not a get rich quick scheme! Sorry to break it to ya sister, but a million dollars is not gonna drop in your bank account overnight.

If you are looking to create a thriving business to design YOUR dream lifestyle and build a six-figure income it is TOTALLY possible when you look at this partnership as a BUSINESS, not a hobby.

To grow a thriving business it means investing time, energy and money. Luckily for us, the network marketing business model requires only a small financial investment and that investment is in YOU! How else can you start a biz for under \$500 and have the opportunity to get paid the same week!!

So let's dive deeper into the power of the Network Marketing business model so you can see what it looks like from the inside.

**THE POWER OF TWO** Grow your Biz with this GENIUS model:

## How it Works

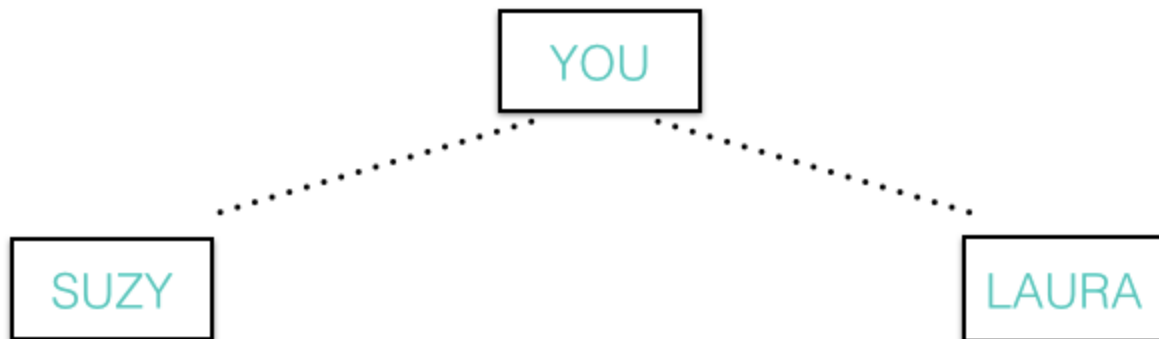
You start making money by introducing 2 new biz associates to the tribe. Then you help them do the same.

## What we love about this, it's:

1. Easy to understand
2. Easy to Duplicate
3. Easy to Produce Results

You DON'T have to reinvent the wheel!  
You DO have to understand this diagram though ....

# HOW WE MAKE MONEY



= 3 people on YOUR TEAM  
(You + Suzy + Laura)

**You earn MONEY from your combined team effort**

## Example:

You place 500 points through Usana every week

Suzy places 500 points through Usana every week

Laura places 500 points through Usana every week

You EARN 10% of 1500 points (500 + 500 + 500) every week

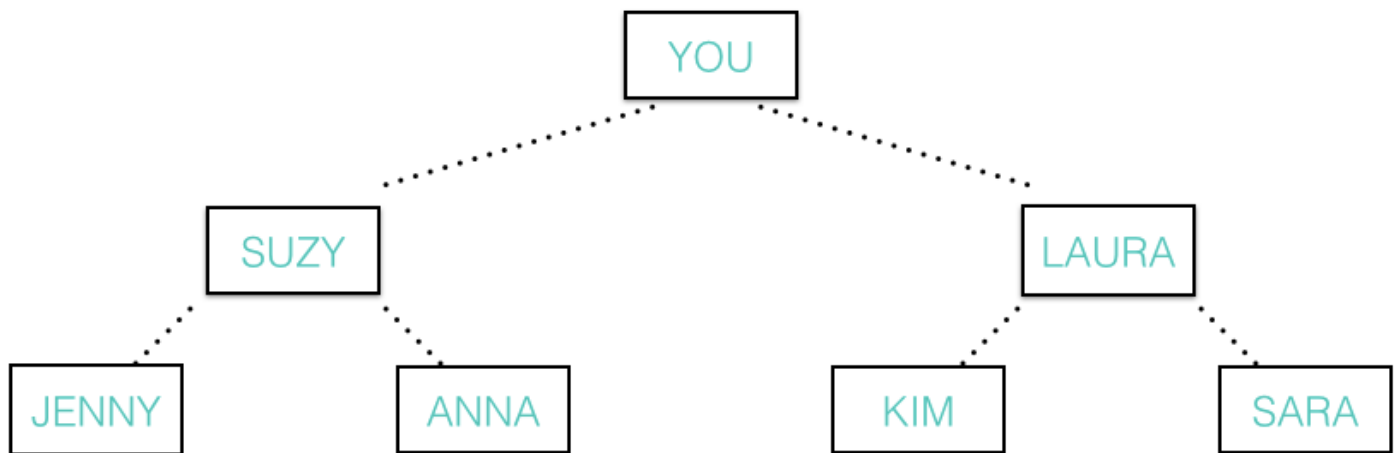
= \$150 USD WEEKLY PAYCHECK (that's \$195 for you Canadian Babes)

## So how do you accumulate 500 points?? Here's some ideas:

- Enrol a new Biz Associate = 250 points
- Each teammates monthly order = 100 points
- Customer Order (ie Usana Reset) = 45 points
- Preferred Customer monthly order (ie Usana Health Pak) = 100 pts
- Website Order (ie 2 bags of MySmart Shakes) = 36 points

# HOW WE MAKE MONEY

**POWER OF 2 CREATES DUPLICATION**  
**\*\* AKA RIPPLE EFFECT \*\***



= 7 people on YOUR TEAM

You earn MONEY from your combined team effort

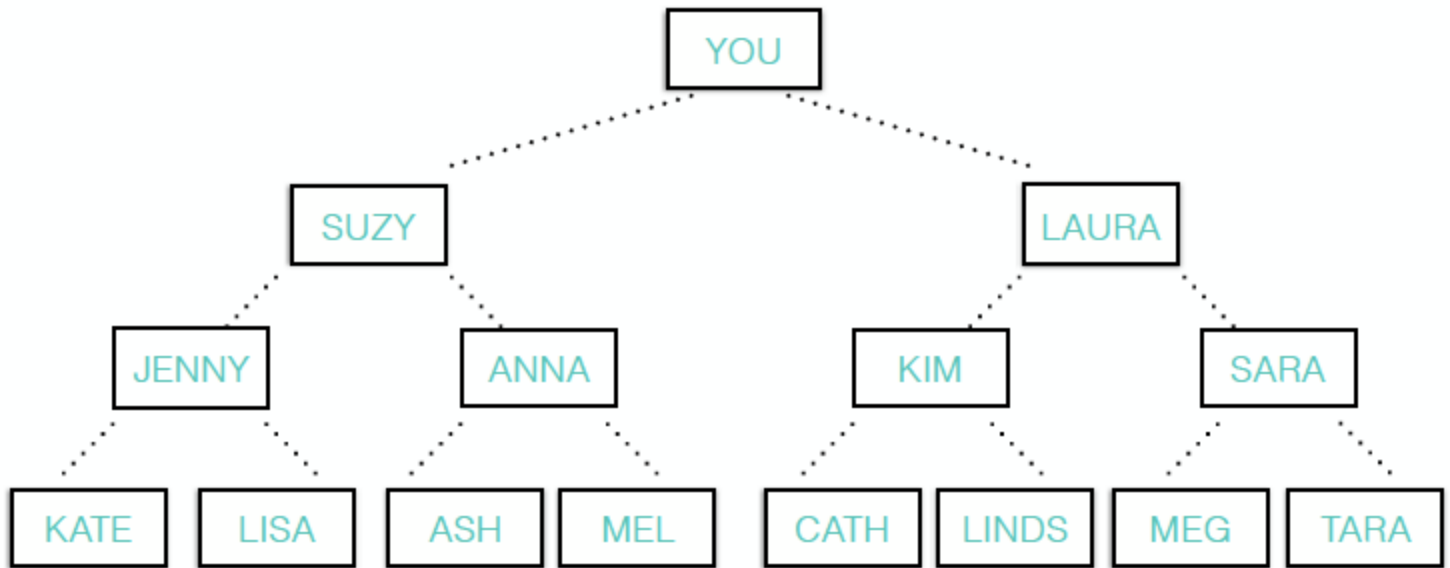
**Example:**

You each place 500 points through Usana every week.

You EARN 10% of 3500 points (7 x 500 ) every week  
= \$350 USD WEEKLY PAYCHECK (that's \$455 for you Canadian Babes)

PLEASE NOTE: THERE IS SOME STRATEGY IN GROWING YOUR BIZ, BUT DON'T WORRY  
WE TEACH YOU THIS IN OUR 8 WEEK ROCK YOUR BIZ BOOTCAMP

# HOW WE MAKE MONEY



**= 15 people on YOUR TEAM**

You earn MONEY from your combined team effort

## Example:

You each place 500 points through Usana every week

You EARN 10% of 7500 points (5 x 1500 ) every week

= \$750 USD WEEKLY PAYCHECK (that's \$975 for you Canadian Babes)

**\*500 POINTS IS JUST AN EXAMPLE. THIS DOES NOT HAPPEN OVERNIGHT\*  
(ALTHOUGH IT COULD - WE LIKE TO PLAY BIG).**

**FOR MOST OF US IT TAKES TIME TO BUILD CONSISTENT 500 POINT WEEKS.**

## Here are a couple other examples:

- If you each placed 200 points through Usana, you'd earn 10% of 3000 (15 x 200) = \$300 USD
- If could each placed 1000 points through Usana, you'd earn 10% of 15 000 points (15 x 1000 ) = \$1500 USD (that's \$1950 for you Canadian Babes)



# HOW WE MAKE MONEY

Lemme guess you're sitting there thinking \$1500/week sounds prettyyyyyy sweet, right? (We did mention we get paid Weekly, *didn't we?*)

And then that little thought creeps in... "How the fuck am I gonna get 15 girls on my team??"

Don't worry, it's not all up to YOU!

We grow as a team! The people above you help YOU grow your team by enrolling new biz associates directly under you. It's a WIN-WIN situation.

## HERE'S AN EXAMPLE:

You enrol Suzy + Laura. You know Suzy from highschool and you work with Laura.

Well you aren't gonna stop growing there right?

You meet Anna at yoga, she is hyped and wants to join your team. You enrol her UNDER Suzy Suzy's team & her paycheck grows + YOUR team and paycheck grows too

**AND DON'T FORGET, the Boss Babe who enrolled you is the doing the same. TEAMWORK makes the DREAMWORK, girl and the sky is the fucking limit!!!**

**Example:** Take a look at the diagram above. Now look at Laura on the right side. Sara is on her team, but she might not be someone you or Laura even know. She might be someone introduced to the tribe by the same person who introduced you.

Oh, and you think having 15 girls on your team and making \$1500 week is pretty fab ... well we aren't stopping there!

Start thinking about the day you have 25-50-100-200 girls on your team.

... Can't figure out the math?? It's okay neither can we. Just add a bunch of zeros to that \$1500.

\*\*\* and the sweetest part of all, we don't have any sales requirements. The only thing you have to do to be eligible to get paid each week is place your monthly product order (approx \$140 USD / \$185 CAD - price varies based on product) You pick the products and they arrive at your door. EASY PEASY \*\*\*



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Don't worry, it's not all up to YOU!

This is where the badass team of Goddess sister's comes to the rescue.

## HERE'S AN EXAMPLE:

Let's say you enrol Suzy + Laura.

You know Suzy from highschool and you work with Laura.

Well you aren't gonna stop growing there right?

Then you meet Anna at yoga and she is hyped and wants to join your team. You get to enrol her UNDER Suzy. You help Suzy grow her team & her paycheck + YOUR team and paycheck grows too

**AND, the Boss Babe who enrolled you is the doing the same. TEAMWORK makes the DREAMWORK, girl and the sky is the fucking limit!!!**

**Example:** Take a look at the diagram above. Now look at Laura on the right side. Sara is on her team, but she might not be someone you or Laura even know. She might be someone introduced to the tribe by the same person who introduced you.

Got it? Your team grows by the Goddess sisters you unite with and work with on the daily.

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# DREAM TEAM BIZ ASSOC.

This exercise is going to get you SUPER CLEAR on the biz associates you are ready to attract to YOUR TEAM. Getting specific on who this person is will allow you to:

- Speak directly to this person on social media
- Speak their language - so they get you and are left saying "me too"
- Attract this person to you - this is how the law of attraction works
- Your people will start finding YOU - thank you universe!

**"Speak to many, attract no-one. Speak to one, attract many."**

**Who are you meant to serve? Write down everything you know about this person!!**

What is their:

- Age
- Gender
- Relationship Status

Do they have kids?

What is their career?

How much money do they make?

Are they spiritual?

Where do they live?

What is their routine?

Do they travel?

What do they feel insecure about in their life?

What do they feel confident about in their life?

What keeps them up at night?

What are their biggest stressors around work, relationships, family money? (list at least 3 specific stressors)

What are their 5 biggest fears about the future?

What are the 5 biggest goals they desire to achieve in their life?



# DREAM TEAM BIZ ASSOC.

How do they see themselves on a :

- Physical level
- Spiritual level
- Intellectual level

What do they listen to, watch, read?

What info are they seeking?

Do they value lifestyle?

Do they value health?

Do they value personal development?

What is their money mindset?

Do they have money to invest in themselves?

Is investing in themselves and their future a priority?

What will they pay anything for?

What fear or frustration would they pay to go away?

**NOW get clear on what YOU and our tribe offers them!!**

What results will they see in their life when they join the tribe?

How will their life transform?

Why does this person need to sign up now vs 3 months/6 months/12 months

Like you use your vision board to attract & create your dream life. Use this exercise to ATTRACT your DREAM TEAM BIZ ASSOCIATE