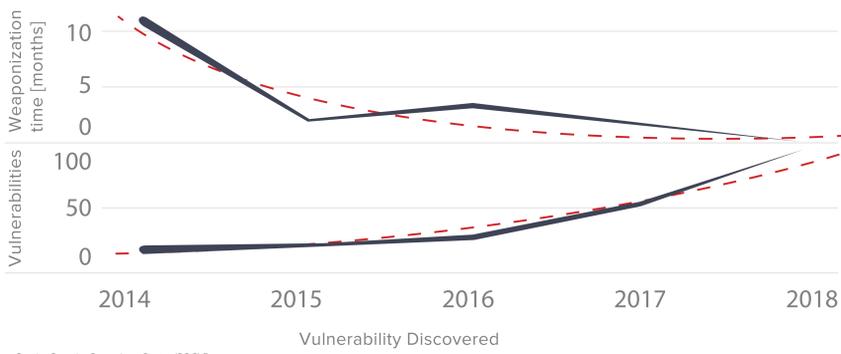


The Vulnerability Vice Grip

Presented by eSentire Managed Vulnerability Service

VULNERABILITY WEAPONIZATION TIME

The number of vulnerabilities are rising and the speed at which attackers operate is accelerating. As a result, security teams are feeling the pinch of the vulnerability vice grip.



- eSentire Security Operations Center (SOC) Data

800

vulnerabilities on average per day that security teams must address

7-day

median window of opportunity to exploitation of a vulnerability before defensive awareness

76%

of analyzed vulnerabilities had a negative delta, meaning a first-mover advantage for the attacker

Tenable Research: Application Security Report (2018), Quantifying the First Mover's Advantage (2019)

SMALL AND MEDIUM-SIZED BUSINESSES (SMBS) ARE UNABLE TO KEEP UP WITH THE CONSTANTLY CHANGING THREAT LANDSCAPE



say they have inadequate staffing to scan vulnerabilities in a timely manner¹



of organizations believe vulnerability risk management is more difficult than it was two years ago²



of organizations say software vulnerability volume is overwhelming³

¹Ponemon Institute LLC: Measuring & Managing Cyber Risks to Business Operations: December 2018
²Tenable/Enterprise strategy group, 2018

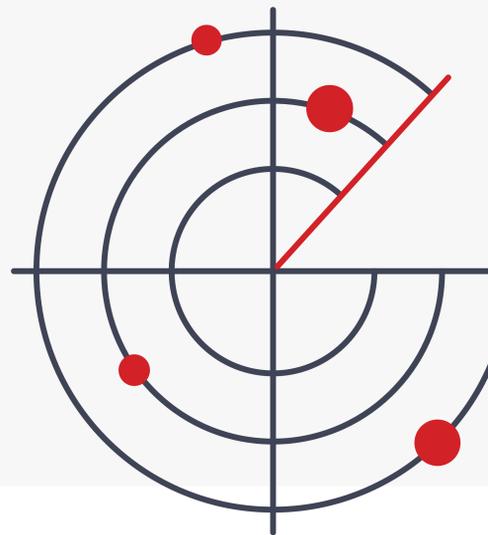
ATTACKERS ARE CAPITALIZING



of SMBs experienced a successful cyberattack in the last 12 months



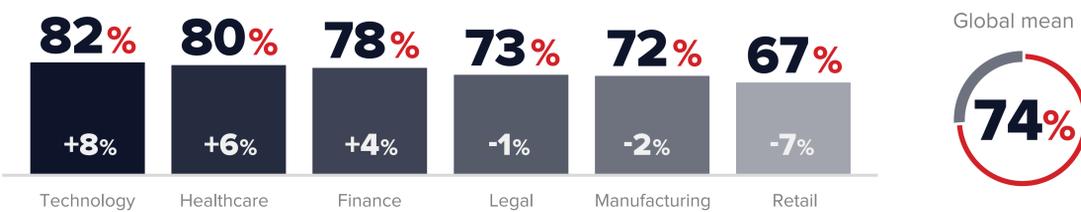
of these successful attacks were due to exploits or malware that evaded intrusion detection systems



Ponemon Institute LLC: Measuring & Managing Cyber Risks to Business Operations: December 2018

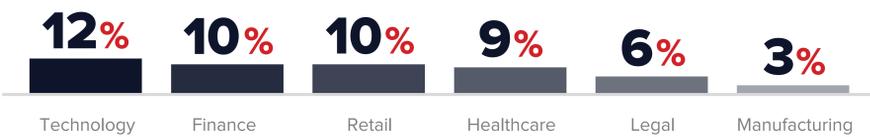
NO INDUSTRY IS IMMUNE

Cumulative percentage risk of exploitation by industry, in comparison to the global mean from June 2018 - June 2019



- eSentire SOC Data, per 5 locations

Percentage of endpoints vulnerable by industry (Q1 2019)

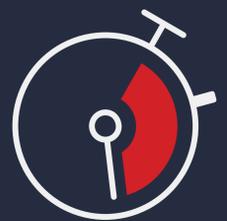


- eSentire SOC Data

THE MANAGED VULNERABILITY SERVICE DIFFERENCE

STOP THE CLOCK. INCREASE VISIBILITY AND REDUCE THE TIME CYBERATTACKERS HAVE TO TARGET YOUR BUSINESS.

96% of **Managed Vulnerability Service** customers experienced an overall improved security posture



“We have increased visibility into what is going on inside and outside our environment than we ever had before.”

– IT manager, medium enterprise wholesale distribution company and Managed Vulnerability Service customer

Find your blind spots before cyberattackers do.
eSentire Managed Vulnerability Service

START NOW