Financial statements March 31, 2018



Independent auditors' report

To the Board Members of

The Cedars Cancer Foundation at the McGill University Health Center / La Fondation du Cancer des Cèdres au Centre universitaire de Santé McGill

We have audited the accompanying financial statements of **The Cedars Cancer Foundation at the McGill University Health Center / La Fondation du Cancer des Cèdres au Centre universitaire de Santé McGill** [the "Organization"], which comprise the statement of financial position as at March 31, 2018, and the statements of operations, changes in Funds' balances, and cash flows for the year ended March 31, 2018, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for qualified opinion

In common with certain not-for-profit organizations, the Organization derives revenue from donations and fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses for the year ended March 31, 2018, current assets as at March 31, 2018, and net assets as at March 31, 2018. Our audit opinion on the financial statements for the year ended March 31, 2018 was modified accordingly because of the possible effects of this limitation in scope.



Qualified opinion

In our opinion, except for the possible effects of the matter described in the Basis for qualified opinion paragraph, the financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2018, and the results of its operations for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Report on other legal and regulatory requirements

Ernst & young LLP 1

As required by the Canada Corporations Act, we report that, in our opinion, these principles in Canadian accounting standards for not-for-profit have been applied on a consistent basis.

Montreal, Canada September 25, 2018

¹ CPA auditor, CA, public accountancy permit no. A121006



Statement of financial position

	March 31, 2018				March 31, 2017		
	General	Sarah's Pediatric	Other	BCFL Fund	Other		
	fund	endowed fund	endowed funds	restricted fund	restricted funds	Total	Total
	\$	\$	\$	\$	\$	\$	\$
Assets							
Current assets							
Cash and cash equivalents	518,788	_	_	_	_	518,788	553,461
Investments in a Master Trust [note 3]	1,498,414	2,227,329	1,130,512	6,543,630	1,058,344	12,458,229	15,112,032
Interfunds receivable [notes 2 c) and 3)]	106,481	· · · -	· · · —	· · · · —	93,855	200,336	4,716,151
Accounts receivable and other [note 4]	111,952	_	_	_	· -	111,952	222,150
Prepaid and deposits to suppliers	15,200	_	_	_	_	15,200	20,558
	2,250,835	2,227,329	1,130,512	6,543,630	1,152,199	13,304,505	20,624,352
Non-current assets	, ,	. ,	, ,		, ,		
Capital assets	52,774	_	_	_	_	52,774	46,919
·	2,303,609	2,227,329	1,130,512	6,543,630	1,152,199	13,357,279	20,671,271
Liabilities							
Current liabilities							
Accounts payable and accrued liabilities	340,984	_	_	_	62,000	402,984	679,473
Interfunds payable [notes 2 c) and 3)]	93,855	28,419	78,062	_		200,336	4,716,151
	434,839	28,419	78,062	_	62,000	603,320	5,395,624
Funds' balances							
Restricted funds [note 5]	_	2,198,910	1,052,450	6,543,630	1,090,199	10,885,189	13,036,111
Internally restricted funds [note 5]	1,821,825	_	_	_	_	1,821,825	2,344,033
Unrestricted funds	46,945	_	_	_	_	46,945	(104,497)
	1,868,770	2,198,910	1,052,450	6,543,630	1,090,199	12,753,959	15,275,647
Total liabilities and funds' balances	2,303,609	2,227,329	1,130,512	6,543,630	1,152,199	13,357,279	20,671,271

Commitments [notes 5 and 6]

Statement of changes in funds' balances

	General fund \$	Sarah's Pediatric endowed fund \$	Other endowed funds	BCFL Fund restricted fund \$	Other restricted funds	Total \$
March 31, 2018 Fund balances, beginning of the year	2,239,536	2,054,150	1,069,780	7,380,539	2,531,642	15,275,647
Transfer between funds [note 2 c)]	30,686	_	(63,301)	_	32,615	_
(Deficiency) excess of revenues over expenses and distributions during 2018	(401,452)	144,760	45,971	(836,909)	(1,474,058)	(2,521,688)
Fund balances, end of year	1,868,770	2,198,910	1,052,450	6,543,630	1,090,199	12,753,959
March 31, 2017						
Fund balances, beginning of the year	1,217,936	_	4,345,904	7,719,206	_	13,283,046
Transfer between funds [note 2 c)]	1,331,322	_	(3,862,964)	_	2,531,642	_
(Deficiency) excess of revenues over expenses						
and distributions during 2017	(309,722)	2,054,150	586,840	(338,667)	_	1,992,601
Fund balances, end of year	2,239,536	2,054,150	1,069,780	7,380,539	2,531,642	15,275,647

Statement of operations

	March 31, 2018				March 31, 2017		
_	General	Sarah's Pediatric	Other	BCFL Fund	Other		
	fund	endowed fund	endowed funds	restricted fund	restricted funds	Total	Total
	\$	\$	\$	\$	\$	\$	\$
Revenues							
Charity events organized by the Cedars and third parties	3,129,016	_	_	_	_	3,129,016	3,298,350
Revenue generated from charity events and donations							
benefiting Sarah's Fund	_	_	_	_	281,852	281,852	246,955
Special restricted donation related to Sarah's Fund	_	50,000				50,000	2,000,000
Special restricted donation related to BCFL campaign	_	_	_	540,000	_	540,000	540,000
Donations	879,261	_	_	_	_	879,261	456,632
Other contributions – net	918,405	_	_	_	_	918,405	576,220
Changes in unrealized gains (losses) on investments in							
a Master Trust	(109,013)	(133,577)	(72,475)	(384,505)	(39,697)	(739,267)	(36,940)
Net investment income realized from investments in							
a Master Trust	164,687	228,337	118,446	697,596	76,853	1,285,919	1,549,446
-	4,982,356	144,760	45,971	853,091	319,008	6,345,186	8,630,663
Expenses							
General, administrative and fundraising	1,183,105	_	_	_	_	1,183,105	954,462
Charity events organized by the Cedars	1,604,077	_	_	_	_	1,604,077	1,765,405
Charity events in connection with Sarah's Fund	_	_	_	_	91,693	91,693	101,403
	2,787,182	_	_	_	91,693	2,878,875	2,821,270
Excess of revenues over expenses available for							
distributions, grants, program costs and other							
undernoted items	2,195,174	144,760	45,971	853,091	227,315	3,466,311	5,809,393
Distribution commitments [note 5]	_	_	_	1,690,000	1,510,454	3,200,454	2,814,376
Distributions	1,983,324	_	_	_	_	1,983,324	207,092
Distributions (paid / payable) in connection with Sarah's Fund	_	_	_	_	190,919	190,919	115,419
Disbursements (paid / payable) under the Cedars							
CanSupport Program	613,302	_	_	_	_	613,302	679,905
	2,596,626	_		1,690,000	1,701,373	5,987,999	3,816,792
(Deficiency) excess of revenues over expenses and							
distributions for the year	(401,452)	144,760	45,971	(836,909)	(1,474,058)	(2,521,688)	1,992,601

Statement of cash flows

Year ended March 31

	2018	2017
-	\$	\$
Operating activities		
(Deficiency) Excess of revenue over expenses for the year	(2,521,688)	1,992,601
Amortization	9,215	8,921
Net change in non-cash working capital balances related to		
operations	(160,933)	55,854
Cash provided by (used by) operating activities	(2,673,406)	2,057,376
Investing activities		
Addition to capital assets	(15,070)	(37,170)
Net decrease (increase) in investments in a Master Trust	2,653,803	(1,512,507)
Cash provided by (used in) investing activities	2,638,733	(1,549,677)
Net (decrease) increase in cash and cash equivalents during the year Cash and cash equivalents, beginning of year	(34,673) 553,461	507,699 45,762
Cash and cash equivalents, end of year	518,788	553,461

Notes to financial statements

March 31, 2018

1. Nature of operations

The Cedars Cancer Foundation at the McGill University Health Center [the "Organization" or "Cedars"], previously known as the Cedars Cancer Institute, is a registered charity formed on December 12, 2008 and designated as a public foundation under the Income Tax Act (Canada), whose mission is to raise monies, to promote, encourage, support and to further research in the fight against cancer from pediatric to adolescent and young adult to adult through palliative care with special emphasis on cause and prevention. Its mission is to as well investigate and evaluate new methods and techniques in the treatment of cancer, fund equipment, sponsor guest lecturers in oncology and related issues and to establish fellowships for the medical communities of the McGill University Health Centre ["MUHC"] to further research and advance education. It is also in the mission to offer programs that provide psychosocial, practical and humanitarian assistance to cancer patients and their families. The Organization's objective is also to raise funds to help the CanSupport Program and the oncology department of the MUHC. It is not taxable as long as it complies with all relevant taxation regulations.

The Organization's revenues include income from general public donations, revenues from events organized by the Organization and/or third parties for its benefit and investment income.

2. Summary of significant accounting policies

Significant accounting policies

These financial statements are prepared in accordance with Part III of the CPA Canada Handbook – Accounting, which sets out generally accepted accounting principles for not-for-profit organizations in Canada and includes the significant accounting policies summarized below.

Fund accounting

In order to ensure observance of the limitations and restrictions placed on the use of resources available to the Organization, the accounts of the Cedars are maintained in accordance with the principles of fund accounting. Accordingly, resources are classified for accounting and presentation purposes into funds. These funds are held in accordance with the objectives specified by the donors or in accordance with directives issued by the Board of Directors of the Organization.

For financial reporting purposes, the funds have been classified as follow:

[a] General fund

The General fund includes all the unrestricted resources. It includes unrestricted donations, restricted donations for which a separate fund is not created, unrestricted investment income and operating expenditures.

Notes to financial statements

March 31, 2018

[b] Endowment and restricted funds

The Endowment and restricted funds consist of donations received from donors requesting that their donations be permanently retained and the income generated be spent in accordance with the donor's specifications.

- The Best Care for Life ["BCFL"] capital fund is a restricted fund for which donations to Cedars on behalf of the BCFL are restricted specifically to the BCFL campaign benefiting the MUHC;
- During fiscal 2017, the Sarah's Fund at Cedars for Pediatric Hematology-Oncology ["Sarah's pediatric endowment fund"] was created as an endowment fund for the needs of the Montreal Children Hospital oncology department.

Other endowment funds include the following:

- The Wilfrid Howick Humanitarian Endowment ["Howick"] fund exists to assist needy cancer patients and/or families who have limited financial means:
- The Vivian Saykaly Visiting Professor in Medical Oncology Endowment ["Saykaly"] fund exists to defray the cost of inviting a visiting professor in medical oncology, annually and in perpetuity;
- · The Bob and Mariko Humanitarian fund was created to help Cedars CanSupport Humanitarian activities;

[c] The Larry and Cookie Rossy Chair in Oncology at McGill endowment fund and other restricted funds

The Larry and Cookie Rossy Chair in Oncology at McGill fund was disendowed on March 21, 2017 by the Rossy Family Foundation, at which time its fair value amounted to \$3.8 million. As a result, an amount of \$2.5 million has been allocated to the Rossy Family Foundation and \$1.3 million to the Organization representing respectively their initial investment plus accumulated investment income since the creation of the Chair fund. Of the \$2.5 million allocated to the Rossy Family foundation, an amount of \$1 million from the original endowment was restricted for the MUHC Oncology Supportive Care Centre commitment and the balance of \$1.5 million was restricted and transferred in fiscal 2018 to McGill University to be credited against the Rossy Family Foundation's commitment to the Rossy Cancer Network. The balance of \$1.0 million plus interest is presented as part of the restricted funds on the statement of financial position under the caption "other restricted funds".

Sarah's Fund activities and account balances are presented as part of the other restricted funds. Net revenues from the Sarah's Fund activities, after distributions (if any), are presented as a payable on the statement of financial position. Amounts internally restricted for pediatric support and mission are presented within the other restricted funds.

[d] Expenditures

Expenditures related to a specific fund are expensed in the appropriate fund. Operating expenses are expensed in the General fund unless management determines to allocate them to a specific fund, based on the nature of expense. Operating expenses include administrative expenses, a portion of which is allocated to charity events or CanSupport Program based on a rational basis related to the individuals' involvement with these events and programs.

Notes to financial statements

March 31, 2018

Accounting estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the amounts recorded in the financial statements and notes to financial statements. These estimates are based on management's best knowledge of current events and actions that the Organization may undertake in the future. Actual results may differ from these estimates.

Cash and cash equivalents

Cash and cash equivalents include cash on hand and from time to time short-term bank deposits with a maturity of three months or less from the date of purchase and are recorded at cost, which approximates their fair value due to their short-term nature.

Financial instruments

The Organization recognizes and measures its significant financial instruments as follows:

Cash and cash equivalents held for trading
Investments designated as held for trading
Accounts receivable loans and receivables
Accounts payable and accrued liabilities other financial liability

All financial instruments are initially measured at fair value including loans and receivables and other financial liabilities which are subsequently measured at amortized cost. The carrying value of cash and cash equivalents, accounts receivable and accounts payable and accrued liabilities approximate their fair value due to their short term nature.

Investments, designated as held-for-trading financial assets, are measured at fair value at each reporting period and changes in fair value are recognized in the excess (deficiency) of revenues over expenses.

Transaction costs over financial instruments classified as held-for-trading are expensed as incurred.

Revenue recognition

The Organization uses the restricted fund method of accounting for contributions. The Organization also recognizes its revenues when cash is received in the appropriate fund and by using the deferral method until the related expenses are incurred and services are rendered to the contributors for restricted contributions for which a separate fund is not created. Expenses are recognized as incurred. Pledges for donations and contributions are recognized only when received.

Notes to financial statements

March 31, 2018

Revenues and expenses related to charitable events organized and controlled by the Cedars are presented at their respective gross amounts in the statement of operations. Events organized by third parties where the Cedars is only the beneficiary from amounts and profits collected are shown on a net basis which corresponds to the amounts received by the Organization, as the beneficiary of the event.

Investment income, which consists of interest, dividends, and realized and unrealized gains and losses, is recorded as revenue in the statement of operations. Dividend income is recognized as of the ex-dividend date. Interest income is recognized according to the accrual basis of accounting. Realized gains and losses on disposals of investments are accounted for at the date of disposal, based on the average cost of the investments. Investment management fees and custodian fees are presented net of the investment income in the statement of operations.

Unrestricted donations and restricted donations for which a separate fund is not created are recognized as revenue in the General fund when received or by using the deferral method, respectively. Endowment contributions are recognized as revenue in the respective Endowment fund, when received or receivable if the amount to be received can be reasonably estimated and collection is reasonable assured. Restricted donations or contributions to the BCFL campaign or fund are recognized as revenue in the BCFL fund, when received or receivable if the amount to be received can be reasonably estimated and collection is reasonable assured.

Foreign currency translation

Foreign currency transactions entered into by the Organization are translated as follows: monetary assets and liabilities are translated at the exchange rates in effect at the statement of financial position date. Revenues and expenses are translated at exchange rates prevailing at the transaction dates. Gains and losses arising from fluctuations in exchange rates are reflected in the statement of operations.

Volunteer services

The Cedars benefits from substantial services in the form of volunteer time. Due to the difficulty of determining their fair value, volunteer services are not recorded in these financial statements.

Income taxes

The Organization is a charity as defined in the Income Tax Act (Canada) and is not subject to income taxes.

Notes to financial statements

March 31, 2018

3. Endowed / restricted funds

Certain of the Cedars' investments are managed by the CIBC Mellon Trust and consist of units held in separate accounts of a Master Trust in which the Royal Victoria Hospital Foundation [the "RVHF"] manages its own investments. The underlying investments of the Master Trust at the RVHF consist of marketable securities and are carried at their fair value. The fair values and allocation of restricted / endowed funds, taking into effect the reallocation of the interfunds amounts receivable / payable, were as follows as at March 31:

	2018 \$	2017 \$
Endowed funds Sarah's fund at Cedars for pediatric hematology-oncology	2,198,910	2,054,150
Wilfrid Howick Humanitarian Vivian Saykaly visiting professor in Medical Oncology Bob and Mariko Humanitarian Fund	854,361 145,854 52,235 1,052,450	861,440 152,470 55,870 1,069,780
Restricted Funds BCFL capital campaign fund	6,543,630	7,380,539
Rossy Family Foundation – future needs Rossy Family Foundation – MUHC Oncology Supportive Care Centre Sarah's Fund	1,058,344 93,855 1,152,199	1,531,642 1,000,000 — 2,531,642
General fund	1,511,040	2,075,921
Total	12,458,229	15,112,032

Market risk

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices and general market volatility, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The Organization, through its finance committee and board of directors, manages the financial risk related to its investments by monitoring the asset allocation among its investments to offer a range of investment options and effectively manage the risk/return spectrum appropriate for its investment funds. Exposure to the market risk is closely monitored and maintained within the limits set out in the Organization's various policies.

Interest rate risk

The interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. Furthermore, interest rate fluctuations could have an effect on the Organization's interest income derived from its cash and cash equivalents and investments. Even though it is impossible to completely eliminate such risk, it can be mitigated by the various investment options available to the Organization and managed by its finance committee and board of directors.

Notes to financial statements

March 31, 2018

Credit risk and counterparty risk

Given the nature of its accounts receivable the Organization does not believe it is exposed to a significant credit risk. For financial institutions including the various counterparties, the maximum credit risk as at March 31, 2018 relates to cash and cash equivalents and investments. These assets are held or traded with a limited number of financial institutions and other counterparties.

The Organization is exposed to the risk that the financial institutions and other counterparties with which it holds securities or enters into agreements could be unable to honour their obligations. The Organization minimizes this risk by entering into agreements with large financial institutions and other large counterparties with appropriate credit ratings and reputation.

Foreign currency risk

Foreign currency risk is the risk that the value of investments will fluctuate as a result of changes in foreign exchange rates. Foreign currency risk derives from investments and deposits denominated in non-Canadian currencies. As at March 31, 2018, the investments' mix accounted for approximately 11% of foreign investments exposed to foreign currency risks. The finance committee and board of directors manage the foreign currency risk as part of their mandate.

Liquidity risk

The Organization is exposed to the risk of being unable to honour its financial commitments on a timely basis as set out under the terms of such commitments. The Organization, through its finance committee and board of directors, monitors its cash and investments resources to ensure their sound management, financing and timely payment of commitments on an Organization-wide basis.

Capital management

In managing capital, the Organization focuses on liquid resources available for operations. The Organization defines its capital as the restricted and unrestricted funds. The Organization's objective is to have sufficient liquid resources to continue operating despite events with adverse financial consequences and to provide itself with the flexibility to take advantage of opportunities that will advance its objectives. The need for sufficient liquid resources is considered in the preparation of an annual budget and in the monitoring of cash flows and actual operating results compared to the budget. As at March 31, 2018, the Organization has met its objective of having sufficient liquid resources to meet its current obligations. The Organization has certain commitments disclosed in note 5 to the financial statements and it expects to meet these commitments by raising funds in the future years.

4. Accounts receivable and other

The accounts receivable and other consist of:

	\$	\$
Commodity taxes receivable	105,452	214,510
Other	6,500	7,640
	111,952	222,150

Notes to financial statements

March 31, 2018

5. Internally restricted funds

Internally restricted funds consist mainly of funds committed by the Cedars for the benefit of third parties. Major categories of internally restricted fund balances are as follows:

	2018 \$
Commitments for	
Payment in relation to the Rossy Cancer Network – 2019	409,000
Frank Rana Capital Campaign for supportive care center	923,914
The Bell fund	488,911
As at March 31, 2018	1,821,825

Pledge to support raising funds in support of MUHC

In February 2013, the Rossy Foundation, McGill, the MUHC and other affiliated hospitals [hereafter the "MAHN hospitals"] signed a Gift Agreement [the "Gift"] under which the Rossy Foundation wishes to donate a Gift to the MAHN and the McGill University in the amount of \$28 million over a period of 10 years or \$2.8 million every year, being effective as of the year ended March 31, 2012. As a result, the Rossy Cancer Network ["RCN"] was created with the objective to improve the quality of cancer care amongst the patients of the MAHN hospitals by allocating from the Gift an amount of \$18 million to the benefit of the MAHN hospitals and another \$10 million for academic expenditures of the Faculty of Medicine at the McGill University.

The MAHN and McGill, being the recipients, will be required to match the donation gifts annually. The Cedars Cancer Foundation, through its board of directors, has agreed to support the RCN by raising funds in support of the MUHC annual contribution. The Cedars has therefore agreed to raise, without being obligated to and subject to its General funds' availability, an amount of \$800,000 annually originally payable in four installments of 25% each for the next 9 years or \$7.2 million in total, being effective as of fiscal 2014. However, as agreed among all parties to the Gift agreement, payment schedule has been variable and more flexible. Up until March 31, 2018, payments already made by the Organization amounted to \$2.6 million. The Cedars' estimated amount to be disbursed under this agreement for fiscal 2019 alone amounts to \$409 000 and is presented above as part of the commitments.

Pledge to support the BCFL capital campaign

The Cedars Cancer Foundation, through its board of directors, has agreed to support the MUHC's BCFL fundraising campaign. The Cedars has therefore agreed to raise, subject to its General fund and BCFL fund's availability a total amount of \$22.9 million. The Cedars Cancer Foundation has already contributed \$11.3 million of its promised \$22.9 million commitment to the BCFL campaign, including a disbursement of \$1.69 million during 2018 [\$1.69 million in 2017], and the outstanding amount of \$11.6 million is expected to be paid out over the next six years until 2024.

Notes to financial statements

March 31, 2018

6. Lease commitments

The Organization rents certain offices under an operating lease which matures in fiscal 2027 and for which the future minimum annual lease payments are as follows:

	Φ
Within one year	65,830
After one year but not more than five years	353,809
More than five years	188,421
	608,060

7. Comparative figures

Certain comparative figures have been reclassified to conform to the presentation adopted in the current year for expenses.