



HOME MOVING GUIDE FOR SENIORS 60+

Seniors on the MOVE!

Comprehensive Report

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COMPREHENSIVE
REPORT

Home moving guide for Seniors 60+

SENIORS ON THE MOVE!

As individuals aged 60+ consider relocating, their decisions are often influenced by a combination of lifestyle aspirations, health requirements, and financial considerations.

This report outlines key factors that shape the decisions of senior citizens and highlights why Montreal, Quebec, is an attractive destination for this demographic.

**MONTREAL, QUEBEC,
FEATURES A VARIETY
OF NEIGHBOURHOODS
AND RETIREMENT
COMMUNITIES
TAILORED TO
SENIORS**



One

KEY CONSIDERATIONS FOR SENIORS WHEN RELOCATING

- **Proximity to Family and Support Networks:**

Seniors often prioritize living closer to children, grandchildren, or other support systems, providing both emotional connection and practical assistance.

- **Health and Accessibility Requirements :**

1. Preference for homes with single-level layouts, grab bars, wider doorways, and minimal stairs to accommodate mobility challenges.
2. Proximity to healthcare facilities, pharmacies, and specialists is critical for maintaining health and well-being.

- **Lifestyle and Community Engagement :**

- Many seniors seek communities with activities tailored to their interests, including 55+ neighbourhoods, cultural events, and outdoor recreation opportunities.



- Social engagement options help mitigate isolation and promote a sense of belonging.

- **Cost of Living :**

- Seniors often consider housing costs, taxes, and utility expenses to ensure financial stability. Downsizing is a popular strategy to free up resources and reduce maintenance responsibilities.

- **Climate and Environment :**

- Favourable weather conditions, such as mild winters, often influence relocation to areas with a comfortable climate.

- **Safety and Security :**

- Seniors prioritize low-crime neighbourhoods and often prefer gated or walkable communities with robust security measures.

- **Access to Transportation and Amenities :**

- Reliable access to public transportation, grocery stores, restaurants, and shopping centres is vital, especially as driving becomes less feasible.

- **Future Housing Options :**

- Consideration of long-term care needs, such as proximity to assisted living, memory care, or in-home support services, is an important factor in relocation.

- **Emotional Ties and Transitioning :**

- Moving from a long-term home can be emotionally challenging, making a seamless and supportive transition process essential.

- **Opportunities for Growth and Independence :**

Seniors value environments that allow them to stay active, pursue hobbies, volunteer, or engage in lifelong learning.



Two

MONTREAL, QUEBEC: A SENIOR FRIENDLY DESTINATION

Montreal, Quebec, offers an ideal mix of affordability, healthcare access, and lifestyle amenities that cater to the needs of senior citizens.

01 • Affordability:

Montreal provides lower housing and living costs compared to larger cities, making it an attractive option for seniors on fixed incomes.



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02 • World-Class Healthcare :

HEALTHCARE FOR SENIORS IN MONTREAL

Montreal offers a mix of public healthcare services (covered by RAMQ) and specialized senior care programs to support aging residents.

Here's an overview of what seniors can expect:

01. Public Healthcare Coverage (RAMQ)

- Seniors (65+) in Quebec are automatically covered under RAMQ's Public Prescription Drug Insurance Plan, unless they have private insurance.
- Essential medical services, such as doctor visits, hospital care, and specialist referrals, are covered.
- Home care services (Soutien à domicile) through CLSCs help seniors stay independent by providing nursing, physiotherapy, and personal care at home.

02. Senior-Friendly Medical Facilities

- Major hospitals like the Jewish General Hospital (Geriatric Institute) and CHUM have dedicated geriatric departments.
- Memory clinics (for dementia/Alzheimer's) are available at institutions like McGill's Research Centre for Aging.
- Walk-in clinics and CLSCs prioritize seniors for essential care.

03. Long-Term & Assisted Living Care

- CHSLDs (Centres d'hébergement de soins de longue durée): Government-run nursing homes for seniors needing full-time care (often with long wait times).
- Private Residences (RPA - Résidences pour aînés): Offer independent or assisted living, with varying costs depending on services.
- Intermediate resources (RI/RTF): A middle option between home care and nursing homes for those who need some assistance.

04. Mental Health & Social Support

- Montreal offers senior mental health support through CLSCs, hospitals, and specialized geriatric psychiatry services.
- Community organizations like NOVA Montreal and Meals on Wheels provide social activities and support.

05. Palliative & End-of-Life Care

- Hospice and palliative care homes (e.g., Mount Sinai Hospital, Maison St-Raphaël) offer compassionate end-of-life care.
- Quebec's Medical Aid in Dying (MAiD) program is available under strict eligibility criteria

03 • Senior-Friendly Housing Options

Housing options range from bungalows and condos to retirement communities, many designed with accessibility and comfort in mind.

04 • Green Spaces and Outdoor Recreation

Montreal is known for its beautiful green spaces, parks, and outdoor areas, offering residents and visitors plenty of opportunities to enjoy nature. Here are some of the best parks and green spaces in the city:

01. Mount Royal Park (Parc du Mont-Royal)

- Designed by Frederick Law Olmsted (who also co-designed New York's Central Park), Mount Royal Park is the city's largest and most iconic green space.
- Offers stunning city views from the Belvédère Kondiaronk, hiking trails, picnic areas, and a skating rink in winter.
- Ideal for jogging, biking, and cross-country skiing.



02. Parc La Fontaine

- Located in the Plateau-Mont-Royal, this scenic park features large ponds, walking trails, and an open-air theater.
- Great for picnics, cycling, and relaxing under the trees.
- Offers outdoor skating in winter and hosts cultural events in summer.

03. Jean Drapeau Park (Parc Jean-Drapeau)

- Situated on Île Sainte-Hélène and Île Notre Dame, this park is home to attractions like the Biosphere, La Ronde amusement park, and the beach at Jean-Doré Beach.
- Offers walking and biking paths, gardens, and large green spaces perfect for outdoor festivals like Osheaga.

04. Westmount Park

- A beautifully maintained park in the Westmount borough, featuring gardens, playgrounds, and a picturesque pond.
- Ideal for a peaceful stroll or a family outing.

05. Angrignon Park

- Located in southwest Montreal, Angrignon Park is a vast space with forests, lakes, and trails.
- A quiet retreat for birdwatching, jogging, and enjoying nature away from the city's hustle.

06. Botanical Garden (Jardin Botanique)

- A scenic waterside park perfect for cycling, kayaking, and picnicking.
- Located near the Olympic Stadium, it's a must-visit for nature lovers.

07. Lachine Canal National Historic Site

- A scenic waterside park perfect for cycling, kayaking, and picnicking.
- The canal path stretches from the Old Port to Lachine, offering beautiful city and waterfront views.

08. Maisonneuve Park (Parc Maisonneuve)

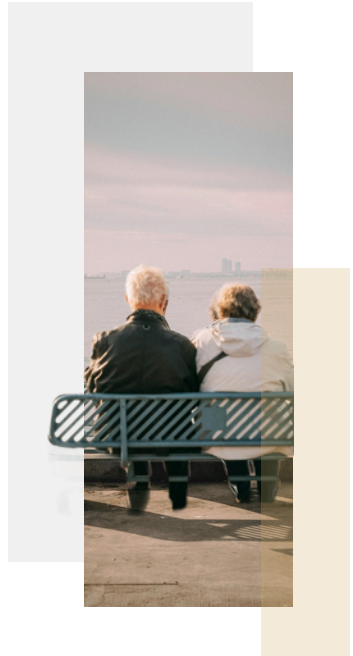
- A spacious park adjacent to the Botanical Garden, great for sports, walking, and family picnics.
- Offers cross-country skiing and snowshoeing in winter.

05 • Active Senior Programs

Community centres provide fitness classes, arts programs, and volunteer opportunities specifically designed for older adults.

06 • Mild Climate

Community centres provide fitness classes, arts programs, and volunteer opportunities specifically designed for older adults.



MONTREAL CLIMATE OVERVIEW

Montreal has a humid continental climate, meaning it experiences four distinct seasons with significant temperature variations throughout the year. Here's what to expect in each season:

01. Winter (December - March) ❄️

- Cold and snowy with temperatures ranging from -10°C to -20°C (14°F to -4°F), though wind chills can make it feel even colder.
- Snowfall is heavy, averaging 200-250 cm (79-98 inches) annually.
- Activities: Ice skating, skiing, and winter festivals like Montréal en Lumière and Igloofest.

02. Spring (March - June)

- Starts chilly but warms up gradually, with temperatures from 0°C to 15°C (32°F to 59°F).
- Snow melts, leading to occasional flooding in low-lying areas.
- Blooming trees and flowers make it a beautiful time to visit.

03. Summer (June - September)

- Warm and humid, with temperatures ranging from 20°C to 30°C (68°F to 86°F), but heat waves can push it above 35°C (95°F).
- Thunderstorms are common, especially in July.
- Best time for festivals, outdoor dining, and enjoying parks, patios, and the Old Port.

04. Fall (September - December)

- Cool and crisp, with temperatures from 5°C to 20°C (41°F to 68°F).
- Beautiful fall foliage, especially around Mount Royal and the Laurentians.
- November tends to be grey and rainy, marking the transition to winter.

05. Weather Challenges

- **Snowstorms & Ice Storms:** Heavy snowfall and occasional ice storms can disrupt travel and power lines.
- **Humidity & Heatwaves:** Summers can feel much hotter due to humidity.
- **Rapid Temperature Changes:** Sudden weather shifts are common, especially in spring and fall.

07 • Proximity to Major Cities :

MONTREAL'S PROXIMITY TO OTHER CITIES

Montreal is strategically located in eastern Canada, making it a great hub for travel to other major cities in Canada and the U.S. Here's a look at its proximity to key destinations:

01. Major Canadian Cities 🇨🇦

- **Ottawa, ON – 2 hours (200 km / 125 miles)**
Canada's capital city, known for Parliament Hill, museums, and the Rideau Canal.
- **Quebec City, QC – 2.5 hours (250 km / 155 miles)**
A historic and charming city with European style architecture and rich French heritage.
- **Toronto, ON – 5-6 hours (540 km / 335 miles)**
Canada's largest city, offering world-class entertainment, shopping, and business opportunities.

- **Kingston, ON – 3 hours (290 km / 180 miles)**

A beautiful waterfront city with a historic downtown and access to the Thousand Islands.

02. Major U.S. Cities

- **Plattsburgh, NY – 1 hour (100 km / 60 miles)**

A small city in upstate New York, often called “Montreal’s U.S. suburb.” Popular for shopping and quick getaways.

- **Burlington, VT – 2 hours (150 km / 95 miles)**

A charming city on Lake Champlain with great outdoor activities and a vibrant arts scene.

- **Boston, MA – 5-6 hours (500 km / 310 miles)**

A historic U.S. city known for its universities, sports teams, and cultural landmarks.

- **New York City, NY – 6 hours (600 km / 373 miles)**

One of the world’s most famous cities, offering endless attractions and entertainment.



03. Transportation Options

- **By Car:** Highways 401, 20, 40, and I-87 (to the U.S.) make road trips easy.
- **By Train:** VIA Rail connects Montreal to Ottawa, Toronto, and Quebec City; Amtrak's Adirondack Line runs to New York City.
- **By Plane:** Montréal-Trudeau International Airport (YUL) offers flights to major destinations worldwide.

08 • Safety and Community Atmosphere :

SAFETY IN MONTREAL

Montreal is considered one of the safest major cities in North America, with relatively low crime rates compared to cities of similar size. However, like any large urban center, certain precautions should be taken.

01. Crime Rates & General Safety

- **Low violent crime:** Montreal has a lower violent crime rate compared to other major cities like Toronto or Vancouver.
- **Property crimes** (theft, break-ins, car theft) are more common but can be avoided with precautions.
- **Gun violence** is rare, especially compared to many U.S. cities.

02. Safest Neighborhoods

- Westmount, Outremont, and Town of Mount Royal (TMR) – Affluent areas with low crime.
- Plateau-Mont-Royal & Rosemont – Trendy, family-friendly neighborhoods with a strong community feel.
- Verdun & NDG – Up-and-coming areas with a mix of families and young professionals.

03. Areas to Be Cautious In

- Downtown (Late at Night) – Some streets, like parts of St. Catherine Street near Berri UQAM, can attract petty crime and homelessness.
- Hochelaga-Maisonneuve (HoMa) – Gentrifying, but some areas still have higher crime rates.
- Montreal-North & Saint-Michel – Higher gang-related activity, but generally safe for day-to-day visits.

04. Common Safety Concerns

- Pickpocketing & Scams: Be mindful in tourist-heavy areas like the Old Port, Metro stations, and busy shopping streets.
- Bike Theft: Montreal has a high rate of bike theft—always lock your bike securely!
- Winter Safety: Slippery sidewalks and extreme cold can be hazards—wear proper boots and layers.

05. Emergency Services

- **911** – For emergencies (police, fire, ambulance).
- **Info-Santé (811)** – Non-emergency medical assistance.
- **SPVM (Montreal Police)** – Active presence throughout the city.

OVERALL VERDICT

Montreal is a safe city with a strong sense of community. With basic precautions, residents and visitors can enjoy all it has to offer without significant concerns.

09 • Cultural and Educational Opportunities

Montreal is a vibrant city with a rich cultural and educational landscape. Here are some highlights:

CULTURAL OPPORTUNITIES:

1. **Quartier des Spectacles:** This district is the heart of Montreal's cultural scene, hosting numerous festivals, concerts, theater performances, and art exhibitions.
2. **Place des Arts:** A major cultural and artistic complex featuring theaters, concert halls, and galleries.
3. **Société des Arts Technologiques (SAT):** A hub for digital culture with immersive audiovisual experiences and artist residencies.
4. **OASIS Immersion:** An immersive multimedia experience combining light, sound, and storytelling.

5. TOHU:

Montreal's epicenter for circus arts, featuring North America's first circular performance hall.

EDUCATIONAL OPPORTUNITIES:

1. Université de Montréal: A leading public research university offering a wide range of programs.

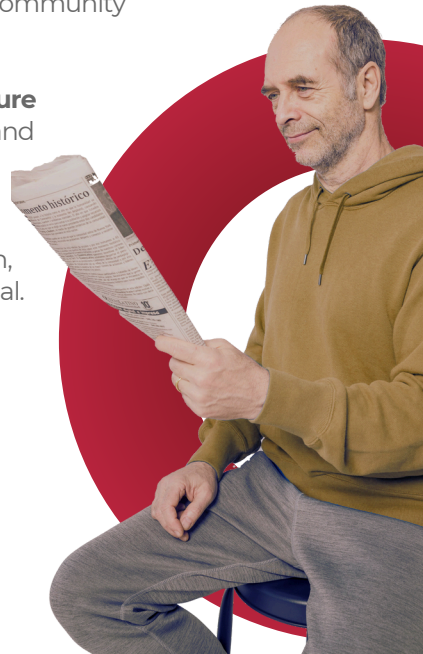
2. McGill University: One of Canada's top universities, known for its research and diverse student body.

3. Concordia University: Offers innovative programs and a strong focus on community engagement.

4. École de technologie supérieure (ÉTS): Specializes in engineering and technology education.

5. CÉGEP system: Provides pre-university and technical education, with several institutions in Montreal.

Montreal is a vibrant city with a rich cultural and educational landscape. Here are some highlights:



10 • Public Transit and Accessibility

Montreal has a well-developed public transit system that makes getting around the city convenient and efficient. Here are some key points:

METRO (SUBWAY)

- 1. Clean and Reliable:** The metro system is known for its cleanliness and reliability.
- 2. Four Lines:** There are four metro lines that connect the downtown core to major tourist sites, bus stops, and train stations.
- 3. Operating Hours:** The metro operates daily from 5:30 a.m. to 1 a.m. (1:30 a.m. on Saturdays).
- 4. Fares:** A single ride costs \$3.75 CAD, and there are various passes available, including a 24-hour pass for \$11 CAD. Children under 11 ride free².

BUSES

- 1. Extensive Network:** The bus system covers areas not served by the metro, including the airport, the West Island, and beyond.
- 2. Frequent Service:** Buses run frequently, especially during peak hours.
- 3. Accessibility:** Many buses are equipped with low floors and ramps for wheelchair access.

OTHER OPTIONS

- 1. BIXI Bikes:** Montreal has a bike-sharing program called BIXI, with over 750 kilometers of bike paths.
- 2. Walking:** The city is very pedestrian-friendly, with a network of walkways and the Underground Pedestrian Network.
- 3. Taxis and Water Taxis:** Taxis are readily available, and water taxis run between the Old Port and other points along the St. Lawrence River.

11 • Golf Courses For All Skill Levels

BEST GOLF COURSES IN MONTREAL

Montreal and its surrounding areas offer a variety of golf courses, from public courses perfect for casual players to exclusive private clubs for serious golfers. Here are some of the best options:



PUBLIC & SEMI-PRIVATE GOLF COURSES

01. Golf Île des Soeurs (Nuns' Island)

- **Location:** 10 minutes from downtown Montreal
- **Features:** 9-hole course, driving range, and practice facilities
- **Best For:** Quick rounds and beginners looking to improve their game

02. Golf Dorval

- **Location:** Near Montreal-Trudeau Airport
- **Features:** 18-hole course, affordable rates, and a relaxed atmosphere
- **Best For:** Convenient and budget friendly golfing

03. Club de Golf Métropolitain Anjou

- **Location:** East Montreal
- **Features:** 18-hole championship course, modern clubhouse
- **Best For:** Challenging layout with well maintained greens

04. Club de Golf de l'Île de Montréal

- **Location:** 25 minutes from downtown
- **Features:** Two 18-hole courses (Ireland Course & Island Course)
- **Best For:** Golfers who enjoy scenic and diverse course layouts

05. Golf Saint-Raphaël

- **Location:** Île-Bizard (West Island)
- **Features:** Two courses (18-hole championship & 9-hole executive)
- **Best For:** Players looking for a high quality, semi-private experience



EXCLUSIVE PRIVATE GOLF CLUBS

06. Royal Montreal Golf Club

- **Location:** Île-Bizard
- **Features:** Oldest golf club in North America (founded in 1873), 45 holes, PGA history
- **Best For:** Serious golfers looking for an elite experience

07. Le Club Laval-sur-le-Lac

- **Location:** Laval
- **Features:** Beautifully designed course, upscale facilities
- **Best For:** Golfers seeking a prestigious private club

08. Kanawaki Golf Club

- **Location:** South Shore (Kahnawake)
- **Features:** Classic design, rich history, challenging fairways
- **Best For:** Traditional golf experience with a private membership

BEST TIME TO GOLF IN MONTREAL

Golf season: Late April to mid-October

Peak months: June to September

Winter alternative: Indoor simulators at facilities like Golfzon Montreal

12 • Montreal Pickleball

PICKLEBALL IN MONTREAL

Pickleball has been rapidly growing in popularity in Montreal, with many dedicated courts, clubs, and community programs popping up across the city. Whether you're a beginner or an experienced player, there are plenty of places to enjoy the game.

PICKLEBALL IN MONTREAL



01. Complexe Sportif Claude-Robillard (Indoor)

- **Location:** 1000 Av. Émile-Journault, Montreal.
- Features multiple indoor courts, open play sessions, and lessons.

02. Centre Sportif de la Petite-Bourgogne (Indoor)

- **Location:** 1825 Notre-Dame St. W., Montreal.
- Public indoor courts with equipment rentals and scheduled drop-in games.

03. Parc La Fontaine (Outdoor)

- **Location:** Plateau-Mont-Royal.
- Dedicated outdoor pickleball courts in a beautiful park setting.

04. Parc Jarry (Outdoor)

- **Location:** Villeray-Saint-Michel-Parc Extension.
- Several free courts available on a first-come, first-served basis.

05. Club de Pickleball Île des Sœurs (Indoor & Outdoor)

- **Location:** Nuns' Island.
- Offers organized leagues, training sessions, and social events.

06. Ahuntsic Pickleball Club (Indoor)

- **Location:** Ahuntsic-Cartierville.
- Indoor facility with structured leagues and open play times.

HOW TO GET INVOLVED

- Local Meetup Groups: Many pickleball enthusiasts organize games via Meetup and Facebook groups.
- City of Montreal Recreation Centers: Offer pickleball programs for beginners and advanced players.
- Tournaments & Leagues: Competitive play is available through Pickleball Quebec and local clubs.
- Outdoor Season: May to October.
- Indoor Play: Year-round at sports complexes and gyms.

14 • Montreal Swimming Facilities

Montreal offers a variety of swimming facilities, both indoor and outdoor, catering to different preferences and needs. Here are some popular options:

OUTDOOR POOLS

- 1. La Piscinette:** Located in Parc Jos-Montferrand, this unique pool is made from a shipping container and offers a relaxed, beach-like atmosphere.
- 2. Parc Jean-Drapeau Aquatic Complex:** On Île Sainte-Hélène, this complex features a recreational pool, a diving pool, and a competition pool.
- 3. Piscine du parc Sir-Wilfred-Laurier:** This free-access pool is located in Sir Wilfrid Laurier Park and is known for its colorful 1970s-style umbrellas.
- 4. Piscine Schubert:** Situated on Saint-Laurent Boulevard, this historic pool offers swimming lessons, free swims, and lane swimming.

INDOOR POOLS

- 1. Piscine Levesque:** Known for its versatility, this pool offers fitness classes, swimming lessons, aqua prenatal classes, and more.
- 2. Piscine Schubert:** Also available as an indoor facility, it provides a calm and clean environment for swimming.
- 3. Parc Martin-Luther-King Swimming Pool:** Located at Kent Avenue and Hudson Road, this indoor pool is part of the Martin-Luther-King Park.

OTHER OPTIONS

BIXI Bikes: For those who enjoy biking, Montreal's bike-sharing program offers a fun way to explore the city.

Walking: The city is very pedestrian-friendly, with a network of walkways and the Underground Pedestrian Network.

Taxis and Water Taxis: Taxis are readily available, and water taxis run between the Old Port and other points along the St. Lawrence River.

15 • Montreal Airport Air Travel

Montreal is served by several airlines, offering a range of domestic and international flights. Here are some of the main airlines operating out of Montreal:

AIR CANADA

- 1. Hub:** Montreal-Trudeau International Airport (YUL)
- 2. Destinations:** Air Canada offers flights to over 100 destinations worldwide, including major cities in Europe, Asia, and the Americas.

WESTJET

- 1. Hub:** Montreal-Trudeau International Airport (YUL)
- 2. Destinations:** WestJet provides flights to various destinations across Canada and the United States.

AIR TRANSAT

1. **Hub:** Montreal-Trudeau International Airport (YUL)
2. **Destinations:** Air Transat specializes in leisure travel, offering flights to popular vacation spots in the Caribbean, Mexico, and Europe.

FLAIR AIRLINES

1. **Hub:** Montreal-Trudeau International Airport (YUL)
2. **Destinations:** Flair Airlines offers budget friendly flights to various destinations within Canada and the United States.

PORTER AIRLINES

1. **Hub:** Montreal-Trudeau International Airport (YUL)
2. **Destinations:** Porter Airlines provides flights to major Canadian cities and select U.S. destinations.

OTHER AIRLINES

1. **Sunwing Airlines:** Focuses on leisure travel to the Caribbean and Mexico.
2. **American Airlines, United Airlines, Delta Air Lines:** These major U.S. carriers offer flights to various destinations in the United States and beyond.

Montreal-Trudeau International Airport (YUL) is well-connected and offers a range of amenities and services to make your travel experience comfortable.

Three

SENIOR-FOCUSED NEIGHBOURHOODS IN MONTREAL, QUEBEC:

Montreal features a variety of neighbourhoods and retirement communities tailored to seniors:

01

Independent Living Options:

For active seniors who want to live independently but enjoy services like meal plans, housekeeping, and social activities.

Popular Residences:

- Les Résidences Soleil (multiple locations)
- Chartwell Bois-de-Boulogne (Ahuntsic)
- Selection Retraite West Island

02

Assisted Living Residences:

For seniors who need help with daily activities like dressing, bathing, and medication management.

Popular Options:

- Résidences Florales (Lasalle & Lachine)
- Le Cambridge (Pointe-Claire)
- Le Manoir Outremont

03

Long-Term Care Homes (CHSLDs):

For seniors needing 24/7 medical care and support. These are government-funded or private.

Notable Facilities:

- CHSLD Vigi Mont-Royal
- CHSLD Saint-Margaret
- CHSLD Château Westmount



• Healthcare & Support Services:

Montreal offers excellent healthcare for seniors, including:

- **Public Healthcare:** Covered under RAMQ (Quebec's health insurance).
- **Specialized Senior Clinics:** Geriatric services available at hospitals like MUHC, JGH, and CHUM.
- **Home Care Services:** CLSCs provide in-home nursing, physiotherapy, and support.



• Senior-Friendly Activities & Recreation:

Montreal has many activities catered to seniors:

- **Community Centers:** Free or low-cost programs at YMCA, Contactivity Centre (Westmount), and Cummings Centre.
- **Parks & Walking Trails:** Mount Royal Park, Lachine Canal, and Parc La Fontaine offer accessible paths.
- **Cultural Activities:** Discounts for seniors at museums, theaters, and concerts.



• **Accessibility & Transportation:**

- **Public Transit:** Seniors (65+) get discounted STM fares.
- **Paratransit:** Available for those with mobility issues.
- **Walkability:** Many neighbourhoods are pedestrian-friendly.



• **Cost of Living & Affordability:**

- **Government Pensions:** OAS, GIS, and QPP help seniors with finances.
- **Affordable Housing Options:** Subsidized residences available through AccèsLogis Québec.

Final Thoughts

Montreal is a great city for seniors, offering quality healthcare, safe living options, and vibrant social opportunities.

Four

PREFERRED INDEPENDENT

HOUSING STYLES FOR SENIORS:

Bungalows : •

The most popular choice for independent seniors due to single-level living, ease of maintenance, and accessibility features.

Condominiums : •

Ideal for seniors seeking low-maintenance living, with no need for exterior upkeep such as snow removal or landscaping.

Retirement Communities: •

These residences offer a combination of social opportunities, on-site healthcare, and security, meeting a range of lifestyle and care needs.



Five **WHY HIRE A SENIORS REAL ESTATE SPECIALIST ?**

Specialized agents offers expertise in navigating the unique real estate needs of senior clients, including:

- Understanding housing and financial considerations specific to seniors, such as downsizing, accessibility needs, and tax implications.
- Providing knowledge of local senior housing options, retirement communities, and market trends.
- Offering tailored support during the emotional and logistical transition process.

Montreal, Quebec, combines affordability, healthcare, and a vibrant senior-friendly community, making it an excellent choice for retirees seeking an enriching and supportive environment. Through careful planning and the guidance of experts, seniors can make well informed decisions that align with their long term needs and aspirations.

Six HIRING A REALTOR

When senior citizens are considering hiring a real estate agent, it's important to find a professional who understands their unique needs and circumstances. Below are key factors seniors should look for when selecting a real estate agent:

01. Specialized Real Estate Agents

- **Seniors Real Estate Specialist:** Look for an agent with superior knowledge, which indicates an interest in helping seniors with real estate transactions, downsizing, and transitioning to age-appropriate housing.



02. Experience with Senior Clients

- **Track Record:** Choose an agent with proven experience assisting seniors, especially with tasks like selling family homes, downsizing, or relocating to retirement communities.
- **Knowledge of Senior Housing Options:** They should be familiar with senior-friendly housing, including bungalows, retirement communities, or assisted living facilities.

03. Understanding of Accessibility and Future Needs

- Ensure the agent understands the importance of features like single-level living, grab bars, and proximity to healthcare.

04. Financial and Legal Knowledge

- The agent should be familiar with tax implications (e.g., capital gains), pensions, and how selling a home may affect a senior's financial situation.
- They should also know about local programs or subsidies for senior housing.

05. Patience and Communication Skills

- Seniors may need more time to make decisions or assistance understanding complex terms. The agent should communicate clearly and patiently.

- Look for someone who listens carefully to the senior's priorities and concerns.

06. Local Market Expertise

- The agent should have a strong understanding of the local market, especially neighbourhoods that are safe, senior-friendly, and close to amenities like healthcare and public transportation.

07. References and Reviews

- Ask for references from past senior clients or read online reviews to gauge the agent's reputation and quality of service.

08. Willingness to Provide Comprehensive Support

- **Assistance with Downsizing:** Many seniors need help with downsizing, including decluttering and finding moving companies.
- **Collaboration with Family Members:** The agent should be open to working with family members or caregivers to ensure the senior's best interests are prioritized.

09. Ethical Standards

- Look for a licensed agent who adheres to a strong code of ethics and puts the client's needs first.

10. **Comfort and Trust**

- Seniors should feel comfortable and confident with the agent. A good rapport and trust are critical in navigating what can be an emotional and complex process.

By considering these factors, senior citizens can ensure they find an agent who is not only qualified but also attuned to their specific needs and goals.



Quick Disclaimer

Understand that this document serves as a guide in helping senior citizens make informed relocating decisions and highlighting why Montreal, Quebec, is an attractive destination for this demographic.

You should always consult legal council for any/all legal matter.



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